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January 15th 2010

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ACHIEVES DOUBLE 'ISO' AND 'OHSAS' HONOURS



FORKTRUCK NEWS

INNOVATION TRUMPS SLUMPS SAYS SIMON BROWN



INDUSTRY NEWS

NEW PROJECT MANAGER FOR DYNAMIC SYSTEMS



NEW RANGE

Jungheinrich launch new range of counterbalance trucks

Jungheinrich has announced the introduction of a range of ultra-high performance counterbalance forklift trucks.

The new 3-Series is powered by a Volkswagen engine and features the same hydrostatic drive technology as Jungheinrich's top-selling 4-Series counterbalanced truck collection. The 3-Series offers class-leading fuel efficiency, productivity, safety and reliability at a price that ensures that lifetime costs - an essential consideration for any forklift specifier - are remarkably low.

In simple terms, hydrostatic drives are self-contained hydraulic pump and motor systems providing smooth and controllable acceleration as well as braking. They simply consist of hydraulic motors fed by a hydrostatic drive pump. Hydraulic oil flows through hoses connecting the hydrostatic components to produce a continuously smooth and wear free power transfer to the drive wheels, contrasting its gear based transmission counterpart.

Unlike other forklift trucks with hydrostatic drive currently on the market, the Jungheinrich 3-Series's hydrostatic drive components have been specifically designed for forklift use, which means they offer optimum performance over the life of the truck.

The hydrostatic drive technology at the heart of the new Jungheinrich 3-Series range minimises fuel consumption throughout even the most demanding shift. In fact, test cycles have shown that over the course of 2000 hours of typical operation, a Jungheinrich 3-Series truck will save some £2000 in fuel costs in comparison with a similar capacity counterbalance truck that uses conventional 'torque converter' technology. For sites where a large fleet is in operation, the savings can be extremely significant.

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TOYOTA MATERIAL HANDLING EUROPE NAMED SPAR INTERNATIONAL SUPPLIER OF THE YEAR



Gordon Campbell, Managing Director of SPAR International, presents the Supplier of the Year Award to Andre Kesteman, TMHE European Key Account Manager.

Toyota Material Handling Europe (TMHE) has been named the Supplier of the Year for 2009 by SPAR International, the global retail network.

The award was announced at SPAR International's annual Suppliers' Roundtable held in Amsterdam on 19 November 2009. Toyota was awarded one of only two accolades, taking the category of non-saleable products.

"The service level that SPAR



MATERIAL HANDLING

International has enjoyed from Toyota Material Handling Europe played a major role in this year's award," said Gordon Campbell, Managing Director of SPAR International. "Toyota won because it has increased its business with SPAR steadily over the past couple of years and topped it with this year's super performance," he continued. "Toyota has distinguished itself with high-quality products, backed up by fast, reliable service and excellent communication between our organisations," he concluded.

Founded in 1932, SPAR International has grown into a strong global organization with 12,600 stores in 33 countries under four retail for-

mats (SPAR, EUROSPAR, INTERSPAR and SPAR Express). The group draws more than 10 million customers daily and with global turnover of more than 27 billion per year.

Jonathan Morris, TMHE Director European Key Accounts said: "We are very honoured to be recognised as Supplier of the Year by SPAR International. Toyota Material Handling Europe is dedicated to being a reliable business partner - particularly in today's challenging market."

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CONCRETE GRINDING LTD BIC PROJECT IN GREECE

Concrete Grinding Ltd (CG), a member of the CoGri Group of companies, returned to Greece to work in partnership with Eurolit at a new facility for BIC-Violex SA in Athens constructed by Techniki Anodos SA.

The assignment was very similar to the Aktor project done back in 2007-2008 for IKEA. Eurolit constructed the steel fibre reinforced floor to a high standard. Face Consultants then tested the aisles for compliance to the DIN 15185 specification within the proposed truck wheel paths. The graphic traces were then analysed and any sections which did not comply with the specification were highlighted. Subsequently, Concrete Grinding used the Laser Grinder® to correct the floor within the wheel tracks at these locations.

The entire grinding process was completed before the racking installation started. All CG needed was for the aisle centres to be marked on the floor so that Laser Grinding could begin.

In total 14 aisles in 3 separate halls were brought in to full compliance of the DIN 15185 specification.

After Laser Grinding, Face Consultants surveyed every aisle to prove that the floor complied with the specification in full.

Overall, the work took 1 week from start to finish, was problem free and executed on time. This type of contract shows how Concrete Grinding Ltd can work alongside a flooring contractor such as Eurolit to offer a client a total solution. In addition, it demonstrates that the Laser Grinding process can be performed without any racking present - offering another level of flexibility to the main contractor project schedule.



Just after the completion of the racking installation.

Project manager for Techniki Anodos Mr. Manolis Markakis commented, "Since this project was very pressed on time, the solution offered by Eurolit and Concrete Grinding Ltd was the only one that could guarantee the achievement of the specification and finish the works within the strict time schedule. The project went smoothly from start to finish. The Laser Grinding process was very impressive and both the Concrete Grinding Ltd and Eurolit teams were very professional. The way both companies worked together gave us a complete solution to the flooring issue, allowing the installation of the racking on time, just after the grinding process, enabling operations at full speed immediately. We are very happy

with the results and would recommend using both companies for future work."

General Facilities Manager for BIC-Violex Mr. George Georgiou commented, "High quality standards employed by BIC throughout their operations demanded the construction of a floor of the highest standards. The results regarding the technical solution offered by Eurolit in cooperation with Concrete Grinding Ltd fully justified our choice. The operation of our warehouse is flawless."

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THERE IS MONEY TO BE MADE OUT OF YOUR ROOF!



That's not something you hear every day but with the Governments targets of renewable energy of 20% by the year 2020 they have come up with an incentive for owners of building to create Micro Generation Sites on roof tops and INRG solar specialist in Photovoltaic solar power generation - are assisting the UK government achieve their targets.

The business model is based on a roof rental scheme which involves INRG solar installing and maintaining PV panels on clients roof tops and managing the connection to the national grid in return the owner receives an attractive upfront payment on connection plus an annual rental of the roof space for 25 years as well as an opportunity to purchase the electricity generated on the roof space at a greatly reduced rate. David Dean marketing manager INRG solar said "not only is their great financial benefit with no capital outlay but the scheme adds great value to the businesses Social Corporate Responsibility so everyone wins and with no planning permission required the whole process is managed quickly and efficiently".

To learn more about this great opportunity view the website: www.inrg.eu

CRAWFORD UK SUPPLY SUSTAINABLE LOGISTICS WAREHOUSING

Gazeley's 35,500m² G-Park Blue Planet in Chatterley Valley, Staffordshire is the first ever building to achieve a BREEAM design Outstanding rating by scoring exemplary credits in four areas of BREEAM and achieving an exceptional standard of sustainability as a carbon positive development.

It is projected to save up to £300,000 per year in reduced running costs as a result of the environmental features incorporated into its design - providing further evidence that achieving a high BREEAM rating improves return on investment.

The majority of materials used in the building are either A or A+ rated in BRE Global's Green Guide to Specification. Most of the building materials are sourced from suppliers with an Environmental Management System in place and all timber is FSC

certified. All internal finishes have very low levels of volatile organics.

McLaren Construction involved Crawford UK at an early stage of this development as Crawford had demonstrated its ability to meet the stringent specification set by Gazeley Development. In addition, Crawford operates a sustainability policy on products and operation, in line with Gazeley's requirements.

Thirty eight dock levellers were required for the 34,000 square metre warehouse and this also involved supplying and installing dock doors, dock levellers, bay shelters traffic lights, dock lights, and level access doors.

A 3-year service contract for all products was also supplied and Crawford's Service Centre is close by which can provide very prompt action in the event of a breakdown or damage.



GOODMAN ANNOUNCES THE DEVELOPMENT OF A MAJOR WAREHOUSE AND DISTRIBUTION CENTRE IN HONG KONG

Goodman Group ("Goodman") and Goodman Hong Kong Logistics Fund ("GHKLF") has announced that they, through their Goodman Interlink Limited joint venture, will commence construction of Interlink, a landmark warehouse and distribution development in Hong Kong. Located at Tsing Yi in the heart of the ports district, the 222,000 sqm (2.4 million sq ft) development over 24 levels will represent one of Hong Kong's largest and most versatile warehouses. The development is expected to have a total cost of A\$430 million (HK\$3,010 million) and deliver a forecast yield on cost of 9%.

Interlink is one of the first major warehouse and distribution centres to be developed in Hong Kong in almost a decade. New supply in the Hong Kong market is highly constrained and existing supply is increasingly being converted to

other uses, such as residential and commercial. The development is strategically located with connections to container ports, Hong Kong International Airport and major highways to mainland China's borders. Construction is expected to commence this month and complete by January 2012.

Two multi national third party logistics operators have pre leased and optioned approximately 50% of the total area. Significant enquiry is being experienced on the balance of the space with enquiry in excess of the remaining lettable area.

Greg Goodman, Chief Executive Officer of Goodman commented on the project: "Since our entry into the market in 2005, Goodman has established a strong business platform to become Hong Kong's leading asset manager of industrial and warehouse space."



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